



# CASE STUDY

## Empowering Reederei Hartmann with Trustedocks for LNG Tanker Fleet Renewal



### Introduction

Reederei Hartmann, a renowned shipping company based in Leer, Germany, has partnered with Trustedocks to streamline their shipyard selection process for the class renewal of their LNG tanker fleet. Trustedocks, a leading maritime platform, offers comprehensive support to Hartmann in the identification, evaluation, and tendering process for shipyards, including rigorous quality assessments. This partnership has significantly enhanced Hartmann's efficiency in maintaining and renewing their vital LNG tanker fleet.



### Challenges faced by Reederei Hartmann

Reederei Hartmann faced a set of unique challenges in managing the class renewal of their LNG tanker fleet:

**1. Vast Fleet Size:**

Hartmann's fleet consists of numerous LNG tankers, and the selection of shipyards for class renewal involves complex logistics and coordination.

**2. Complex Evaluation:**

Identifying shipyards capable of handling LNG tanker renewal, ensuring they meet stringent quality standards, and evaluating their suitability is a demanding and time-consuming task.

**3. Tendering Process:**

Coordinating the tendering process for each vessel and managing the related documentation is a complex and resource-intensive task.

**4. Quality Assurance:**

Ensuring that the selected shipyards maintain the highest standards for safety and quality is paramount in the LNG industry.



## Solution

### Trusteddocks Shipyard Selection and Quality Assessment:

Reederei Hartmann turned to TrustedDocks for a comprehensive solution to address these challenges and improve their shipyard selection process:

#### Shipyard Identification:

Trusteddocks' extensive database provides Hartmann with a list of qualified shipyards experienced in LNG tanker class renewals.

#### Quality Assessment:

Trusteddocks conducts rigorous quality reviews of shipyards to assess their capabilities, safety records, and adherence to industry standards. This information is crucial for Hartmann's decision-making process.

#### Evaluation and Ranking:

Trusteddocks assists Hartmann in evaluating and ranking shipyards based on their LNG tanker renewal experience, quality performance, and geographical proximity to optimize the selection process.

#### Tendering Process:

The platform streamlines the tendering process, facilitating the preparation and management of documentation, bids, and negotiations with shipyards.

## Benefits for Reederei Hartmann

The partnership with Trusteddocks has delivered multiple benefits to Reederei Hartmann:

#### 1. Streamlined Selection Process:

Trusteddocks' platform simplifies the shipyard selection process, reducing time and resource investment.

#### 2. Quality Assurance:

The platform ensures that selected shipyards meet the highest safety and quality standards, mitigating risks associated with class renewal.

#### 3. Cost Optimization:

By evaluating shipyards and tendering efficiently, Hartmann can achieve cost savings without compromising on quality.

#### 4. Increased Fleet Reliability:

Ensuring timely and high-quality class renewal helps Hartmann maintain the reliability and performance of their LNG tanker fleet.

#### 5. Operational Efficiency:

Trusteddocks' assistance in the shipyard selection process enhances overall operational efficiency, allowing Hartmann to focus on its core business.



## Conclusion

Reederei Hartmann's collaboration with Trusteddocks has revolutionized their shipyard selection process for LNG tanker class renewal. By utilizing the platform's capabilities, Hartmann has significantly enhanced their ability to identify, evaluate, and select shipyards while maintaining rigorous quality standards. This partnership empowers Hartmann to ensure the continued safety, reliability, and operational efficiency of their LNG tanker fleet, reinforcing their position as a leader in the maritime industry.

Trusteddocks continues to support Hartmann as they navigate the complexities of the LNG industry and fleet management.

## Want to try it yourself?

### Register for free

Please register your company on Trusteddocks at [www.trusteddocks.com](http://www.trusteddocks.com):

You can easily set up your company profile and manage your vessel fleet independently, accessing a range of valuable tools available in our free Trusteddocks version.

### Support

Should you require assistance, feel free to contact us at [contact@trusteddocks.com](mailto:contact@trusteddocks.com) and we'll gladly help you with profile and fleet setup, providing a brief training session if needed.

### Integration

Furthermore, you have the option to seamlessly integrate all your data and information into your CRM or ERP System, such as Salesforce, Navision, or Zoho. As a dedicated Odoo partner, we've also developed a customized Odoo CRM and ERP system tailored to the specific requirements of ship suppliers, equipment manufacturers, service providers, and shipyards.

### Contact

If you'd like, you can connect with our Managing Director, Carsten Bullemer, on LinkedIn by clicking this link: <https://www.linkedin.com/in/carsten-bullemer-1745043/>